AILET

# A Message for Young Lawyers By Dr. Richard Susskind

Aparna Shukla · 03 Sep 2021

.docxpressoPlugin { font-size: 83.35%; } .h5p_layout { box-sizing: content-box !important; } .h5p_layout *{ float: none; text-align: initial; box-sizing: border-box; } /*to make sure that floating elements are always inside the document bounds*/ .h5p_layout:after { content: " "; display: block; height: 0; clear: both; visibility: hidden; } /* a default layout for documents without maste styles */ .h5p_default_layout { margin-top: 3.6rem; margin-left: 8.50464rem; margin-bottom: 3.6rem; margin-right: 8.50464rem; writing-mode: lr-tb; } /*hack for IE */ wbr:after { content: "\00200B"; } /*hack to get some extra top margin for anchors if needed*/ .h5p_layout span[id^="_Toc"]{ padding-top: 10px; margin-top: -10px; } /* Remove unwanted numbering styles */ .h5p_layout .removeNumbering:before{ content: initial !important; display: none; all: initial !important; } /* give zero default top and bottom paddings for paragraphs*/ .h5p_layout p { color: #000000; line-height: 1; margin-top: 0; margin-bottom: 0; } .h5p_layout span { color: #000000; font-weight: normal; } .h5p_layout span.dropcap { color: inherit; font-family: inherit !important; } .h5p_layout h1, .h5p_layout h2, .h5p_layout h3, .h5p_layout h4, .h5p_layout h5, .h5p_layout h6 { margin-top: 0; margin-bottom: 0; font-family: inherit; font-weight: 500; line-height: 1; color: inherit; } /* give zero default top and bottom paddings for paragraphs in tables*/ .h5p_layout table p { margin-top: 0; margin-bottom: 0; } .h5p_layout ul, .h5p_layout ol { list-style-type: none; margin-top: 0; margin-bottom: 0.5em; padding-left: 0; } .h5p_layout ul li, .h5p_layout ol li { list-style-type: none; margin-top: 0; margin-bottom: 0.5em; } .h5p_layout li p { margin-top: 0; margin-bottom: 0; } .h5p_layout table { border: none; } .h5p_layout td { vertical-align: top; border: none; } .h5p_layout th { vertical-align: top; border: none; } .h5p_layout div { margin-bottom: 10pt; } .h5p_layout img { margin: 0; padding: 0; } .h5p_layout ul ul { margin-top: 0; margin-bottom: 0; } .h5p_layout li { margin-top: 0; margin-bottom: 0; list-style-type: none !important; } .h5p_layout ul, .h5p_layout ol { list-style-type: none !important; } .h5p_layout td[data-sorting] p:before, .h5p_layout th[data-sorting] p:before { content: ' '; padding-right: 16px; background: url( background-position: left center; background-repeat: no-repeat; } .sortDecorator { border-bottom:

3px solid #b70000 !important; } /* This is a spacial class designed to remove unwanted bullets when a li has ul as its first child*/ .h5p_layout .removeBullet:before { content: none !important; } /*responsive tables*/ .h5p_layout div.dxoResponsiveTable{ margin: 0 !important; padding: 0 !important; overflow-x: auto !important; overflow-y: hidden; } /* chart tooltips */ .c3-tooltip-container td.name { white-space: nowrap; } /* External services*/ .h5p_layout iframe { resize: vertical; border: 1px solid #fff; } .h5p_layout div.youtube { position:relative; padding-bottom:56.25%; height:0; overflow:hidden; background-color: transparent; } .h5p_layout div.youtube iframe { resize: none; position:absolute; top:0; left:0; width:100%; height:100%; } div#h5p_6a7c054607e9c p.P1 {break-before: page !important;text-align: justify !important;margin-bottom: 0in !important;line-height: 1.5 !important;background-color: #FFFFFF !important;font-size: 11pt;} div#h5p_6a7c054607e9c span.T2 {font-family: Times New Roman !important;font-size: 12pt !important;} div#h5p_6a7c054607e9c span.T3 {font-family: Times New Roman !important;font-size: 12pt !important;} div#h5p_6a7c054607e9c span.T4 {font-family: Times New Roman !important;font-size: 12pt !important;} div#h5p_6a7c054607e9c p.P5 {text-align: justify !important;margin-bottom: 0.25in !important;line-height: 1.5 !important;background-color: #FFFFFF !important;font-size: 11pt;} div#h5p_6a7c054607e9c span.T6 {font-family: Times New Roman !important;font-size: 12pt !important;} div#h5p_6a7c054607e9c span.T7 {font-family: Times New Roman !important;font-size: 12pt !important;} div#h5p_6a7c054607e9c p.P8 {text-align: justify !important;margin-bottom: 0in !important;line-height: 1.5 !important;background-color: #FFFFFF !important;font-size: 11pt;} div#h5p_6a7c054607e9c span.T9 {font-family: Times New Roman !important;font-size: 12pt !important;} div#h5p_6a7c054607e9c span.T10 {font-family: Times New Roman !important;font-size: 12pt !important;} div#h5p_6a7c054607e9c span.T11 {font-family: Times New Roman !important;font-size: 12pt !important;} div#h5p_6a7c054607e9c p.P12 {text-align: justify !important;margin-bottom: 0.125in !important;line-height: 1.5 !important;background-color: #FFFFFF !important;font-size: 11pt;} div#h5p_6a7c054607e9c p.P12 span {hyphenate: false;font-family: Times New Roman;font-weight: bold;font-size: 12pt;} div#h5p_6a7c054607e9c p.P13 {text-align: justify !important;margin-bottom: 0in !important;line-height: 1.5 !important;background-color: #FFFFFF !important;font-size: 11pt;} div#h5p_6a7c054607e9c span.T14 {font-family: Times New Roman !important;font-size: 12pt !important;} div#h5p_6a7c054607e9c span.T15 {font-family: Times New Roman !important;font-weight: bold !important;font-size: 12pt !important;} div#h5p_6a7c054607e9c span.T16 {font-family: Times New Roman !important;font-size: 12pt !important;} div#h5p_6a7c054607e9c span.T17 {font-family: Times New Roman !important;font-

weight: bold !important;font-size: 12pt !important;} div#h5p_6a7c054607e9c span.T18 {font-family: Times New Roman !important;font-weight: bold !important;font-style: italic !important;font-size: 12pt !important;} div#h5p_6a7c054607e9c span.T19 {font-family: Times New Roman !important;font-size: 12pt !important;} div#h5p_6a7c054607e9c p.P20 {text-align: justify !important;margin-bottom: 0.25in !important;line-height: 1.5 !important;background-color: #FFFFFF !important;font-size: 11pt;} div#h5p_6a7c054607e9c p.P20 span {hyphenate: false;font-family: Times New Roman;font-size: 12pt;} div#h5p_6a7c054607e9c p.P21 {text-align: justify !important;margin-bottom: 0in !important;line-height: 1.5 !important;background-color: #FFFFFF !important;font-size: 11pt;} div#h5p_6a7c054607e9c p.P21 span {hyphenate: false;font-family: Times New Roman;font-size: 12pt;} div#h5p_6a7c054607e9c p.P22 {text-align: justify !important;margin-bottom: 0.25in !important;line-height: 1.5 !important;background-color: #FFFFFF !important;font-size: 11pt;} div#h5p_6a7c054607e9c p.P22 span {hyphenate: false;font-family: Times New Roman;font-size: 12pt;} div#h5p_6a7c054607e9c p.P23 {text-align: justify !important;margin-bottom: 0.125in !important;line-height: 1.5 !important;background-color: #FFFFFF !important;font-size: 11pt;} div#h5p_6a7c054607e9c p.P23 span {hyphenate: false;font-family: Times New Roman;font-weight: bold;font-size: 12pt;} div#h5p_6a7c054607e9c p.P24 {text-align: justify !important;margin-bottom: 0.25in !important;line-height: 1.5 !important;background-color: #FFFFFF !important;font-size: 11pt;} div#h5p_6a7c054607e9c p.P24 span {hyphenate: false;font-family: Times New Roman;font-size: 12pt;} div#h5p_6a7c054607e9c p.P25 {text-align: justify !important;margin-bottom: 0.25in !important;line-height: 1.5 !important;background-color: #FFFFFF !important;font-size: 11pt;} div#h5p_6a7c054607e9c p.P25 span {hyphenate: false;font-family: Times New Roman;font-size: 12pt;} div#h5p_6a7c054607e9c p.P26 {text-align: justify !important;margin-bottom: 0in !important;line-height: 1.5 !important;background-color: #FFFFFF !important;font-size: 11pt;} div#h5p_6a7c054607e9c span.T27 {font-family: Times New Roman !important;font-size: 12pt !important;} div#h5p_6a7c054607e9c span.T28 {font-family: Times New Roman !important;font-size: 12pt !important;} div#h5p_6a7c054607e9c p.P29 {text-align: justify !important;margin-bottom: 0.25in !important;line-height: 1.5 !important;background-color: #FFFFFF !important;font-size: 11pt;} div#h5p_6a7c054607e9c p.P29 span {hyphenate: false;font-family: Times New Roman;font-size: 12pt;} div#h5p_6a7c054607e9c p.P30 {text-align: justify !important;margin-bottom: 0in !important;line-height: 1.5 !important;background-color: #FFFFFF !important;font-size: 11pt;} div#h5p_6a7c054607e9c span.T31 {font-family: Times New Roman !important;font-size: 12pt !important;} div#h5p_6a7c054607e9c span.T32 {font-family: Times

New Roman !important;font-style: italic !important;font-size: 12pt !important;} div#h5p_6a7c054607e9c span.T33 {font-family: Times New Roman !important;font-size: 12pt !important;} div#h5p_6a7c054607e9c p.P34 {text-align: justify !important;margin-bottom: 0in !important;line-height: 1.5 !important;background-color: #FFFFFF !important;font-size: 11pt;} div#h5p_6a7c054607e9c span.T35 {font-family: Times New Roman !important;font-style: italic !important;font-size: 12pt !important;} div#h5p_6a7c054607e9c span.T36 {font-family: Times New Roman !important;font-weight: bold !important;font-size: 12pt !important;} div#h5p_6a7c054607e9c p.P37 {text-align: justify !important;margin-bottom: 0in !important;line-height: 1.5 !important;background-color: #FFFFFF !important;font-size: 11pt;} div#h5p_6a7c054607e9c span.T38 {font-family: Times New Roman !important;font-weight: bold !important;font-style: italic !important;font-size: 12pt !important;} div#h5p_6a7c054607e9c span.T39 {font-family: Times New Roman !important;font-weight: bold !important;font-style: italic !important;font-size: 12pt !important;} div#h5p_6a7c054607e9c span.T40 {font-family: Times New Roman !important;font-weight: bold !important;font-style: italic !important;font-size: 12pt !important;} div#h5p_6a7c054607e9c p.P41 {text-align: justify !important;margin-bottom: 0in !important;line-height: 1.5 !important;background-color: #FFFFFF !important;font-size: 11pt;} div#h5p_6a7c054607e9c span.T42 {font-family: Times New Roman !important;font-style: italic !important;font-size: 12pt !important;} div#h5p_6a7c054607e9c p.P43 {text-align: justify !important;line-height: 1.5 !important;font-size: 11pt;} div#h5p_6a7c054607e9c p.P43 span {hyphenate: false;font-family: Times New Roman;font-size: 12pt;} div#h5p_6a7c054607e9c div.a0 {border: 0.01042in none !important;background-color: transparent !important;font-size: 11pt;} div#h5p_6a7c054607e9c div.a1 {border: 0.01042in none !important;background-color: transparent !important;font-size: 11pt;} div#h5p_6a7c054607e9c p.Heading3 {margin-top: 0.0694in !important;margin-bottom: 0.0694in !important;line-height: 1 !important;font-size: 11pt;} div#h5p_6a7c054607e9c p.Heading3 span {hyphenate: false;font-family: Times New Roman;font-weight: bold;font-size: 13.5pt;hyphenate: false;} div#h5p_6a7c054607e9c p.Normal {font-size: 11pt;} div#h5p_6a7c054607e9c p.Normal span {hyphenate: false;font-size: 11pt;} div#h5p_6a7c054607e9c span.DefaultParagraphFont {font-size: 11pt;} div#h5p_6a7c054607e9c span.Heading3Char {font-family: Times New Roman !important;font-weight: bold !important;font-size: 13.5pt !important;} div#h5p_6a7c054607e9c p.NormalWeb {margin-top: 0.0694in !important;margin-bottom: 0.0694in !important;line-height: 1 !important;font-size: 11pt;} div#h5p_6a7c054607e9c p.NormalWeb span {hyphenate: false;font-family: Times New Roman;font-size: 12pt;hyphenate: false;} div#h5p_6a7c054607e9c span.Hyperlink {color:

#0000FF !important;text-decoration: single !important;text-decoration: underline !important;text-decoration-style: solid !important;font-size: 11pt;} div#h5p_6a7c054607e9c span.Strong {font-weight: bold !important;font-size: 11pt;} div#h5p_6a7c054607e9c span.Emphasis {font-style: italic !important;font-size: 11pt;} div#h5p_6a7c054607e9c span.highlight {font-size: 11pt;} div#h5p_6a7c054607e9c div {font-size: 11pt;} div#h5p_6a7c054607e9c div.Graphics {font-size: 11pt;} div#h5p_6a7c054607e9c p.P1 span {hyphenate: false;hyphenate: false;font-size: 11pt;} div#h5p_6a7c054607e9c p.P5 span {hyphenate: false;hyphenate: false;font-size: 11pt;} div#h5p_6a7c054607e9c p.P8 span {hyphenate: false;hyphenate: false;font-size: 11pt;} div#h5p_6a7c054607e9c p.P13 span {hyphenate: false;hyphenate: false;font-size: 11pt;} div#h5p_6a7c054607e9c p.P26 span {hyphenate: false;hyphenate: false;font-size: 11pt;} div#h5p_6a7c054607e9c p.P30 span {hyphenate: false;hyphenate: false;font-size: 11pt;} div#h5p_6a7c054607e9c p.P34 span {hyphenate: false;hyphenate: false;font-size: 11pt;} div#h5p_6a7c054607e9c p.P37 span {hyphenate: false;hyphenate: false;font-size: 11pt;} div#h5p_6a7c054607e9c p.P41 span {hyphenate: false;hyphenate: false;font-size: 11pt;} div#h5p_6a7c054607e9c h3.P12 {text-align: justify !important;margin-bottom: 0.125in !important;line-height: 1.5 !important;background-color: #FFFFFF !important;font-size: 11pt;} div#h5p_6a7c054607e9c h3.P12 span {hyphenate: false;hyphenate: false;font-family: Times New Roman;font-weight: bold;font-size: 12pt;} div#h5p_6a7c054607e9c h3.Normal {font-size: 11pt;} div#h5p_6a7c054607e9c h3.Normal span {hyphenate: false;font-size: 11pt;} div#h5p_6a7c054607e9c h3.P23 {text-align: justify !important;margin-bottom: 0.125in !important;line-height: 1.5 !important;background-color: #FFFFFF !important;font-size: 11pt;} div#h5p_6a7c054607e9c h3.P23 span {hyphenate: false;hyphenate: false;font-family: Times New Roman;font-weight: bold;font-size: 12pt;} div#h5p_6a7c054607e9c h3.P37 {text-align: justify !important;margin-bottom: 0in !important;line-height: 1.5 !important;background-color: #FFFFFF !important;font-size: 11pt;} div#h5p_6a7c054607e9c h3.P37 span {hyphenate: false;hyphenate: false;hyphenate: false;font-size: 11pt;} div#h5p_6a7c054607e9c table {margin-left: 0in;border-collapse: collapse;writing-mode: lr-tb;font-size: 11pt;} div#h5p_6a7c054607e9c table tr {height: 0in;keep-together: auto;font-size: 11pt;} div#h5p_6a7c054607e9c table td, table th {background-color: transparent;vertical-align: top;wrap-option: wrap;font-size: 11pt;} div#h5p_6a7c054607e9c p {keep-with-next: auto;keep-together: auto;widows: 2;orphans: 2;break-before: auto;border: none;text-align: left;writing-mode: lr-tb;margin-bottom: 0.1111in;line-height: 1.07;background-color: transparent;font-size: 11pt;} div#h5p_6a7c054607e9c p span {font-family: Calibri;font-weight: normal;font-style: normal;text-transform: none;font-variant: normal;letter-spacing:

normal;font-size: 11pt;background-color: transparent;text-decoration: none;text-decoration-color: font-color;language: en;country: IN;hyphenate: true;}

In 2000, Dr. Richard Susskind predicted that by 2005 people would have better access to the internet than to justice.Sadly, he has been proven right.In his book 'Tomorrow's Lawyers' (2013), Dr. Susskind makes a number of predictions regarding the future of law and what it has in store for the new breed of lawyers. We will discuss them over a series of blog posts in the coming weeks. However, what struck me out most was a brief description of this 'noble' profession given towards the end of the book and what he expects from future generations.Benevolent Custodians and the Jealous GuardsAs per Dr. Susskind, there are two factions in the legal profession: one of the benevolent custodians and the other of jealous guards. The benevolent custodians are the ones who are looking to make law as inclusive as possible. For them, getting speedy justice, through whatever means possible, is the end goal. On the other hand, the jealous guards still try and guard the 'conventional' systems. They are the ones who see the law as a closely guarded 'holy grail', the access to which ought to be in the hands of the chosen few. These guards feel a sense of entitlement towards the legal process. They cringe at any deviation from the set process, or at any outsider helping them.  He cites George Bernard Shaw's quote which beautifully sums it all up – 'all professions are conspiracies against the laity'. (Laity meaning laypeople)Law, being an institution by its very nature, has had more of these jealous guards. He says:the jealous guards wish to ring- fence areas of legal practice and make it their exclusive preserve, whether or not the activity genuinely requires the experience of lawyers and with little regard to the impact of this quasi- protec-tionism on the affordability and availability of legal service.This mindset needs to change. As Dr. Susskind also points, the law exists for the progress, benefit, and better functioning of society and not to cater to the needs of the lawyers. We, as the next generation lawyers should be mindful of this fact.The Power Drill AnalogyOnce a group of new recruits was taken for a field visit. In front of them was a shining, new piece of a power drill, the company's bestselling product. The manager then asked the freshers, "Tell me something, is this what we sell to our customers?". His juniors, though confused, nodded their heads in approval.The manager then produced a plank of wood with one neat hole drilled in it. The hole was made using their own power drill.Hole in a plank. Image source: Wikimedia commons"This is what we actually sell our customer," the manager said. "The drill is only a medium to serve our actual purpose, and that is what your focus should be on- to provide our customers with better tools which make it easier for them to drill holes."Dr. Susskind applies this lesson to the legal field. Barring a few exceptions, most lawyers today focus on the drill rather than the hole. He writes "Your elders will

tend to be cautious, protective, conservative, if not reactionary.” and says that it is our (the next generation’s) job to be the change.“The good lawyer is not the man who has an eye to every side and angle of contingency, and qualifies all his qualifications, but who throws himself on your part so heartily, that he can get you out of a scrape.” –Ralph Waldo EmersonInterested in being a new age lawyer? Check our courses here.(Note: This article was first published in blog.odrways.com and has been posted (after edits) with permission) (function( $ ) { //footnotes $('.defaultNote').children(":first").css('cursor', 'pointer'); $('.defaultNote').children(":first").click(function(){ var gotoID = '#' + $(this).parent().attr('id'); $('html, body').animate( { scrollTop: $('a[href="' + gotoID + '"]').offset().top - 60, }, 250, 'linear' ) }); }(jQuery)); var numFormat = ",."; (function( $ ) { "use strict"; //do some cleaning on load var sortCells = $('td[data-sorting], th[data-sorting]'); sortCells.each(function(){ var first = $(this).text().trim().charAt(0); if (first == '@'){ var oldHTML = $(this).html(); var newHTML = oldHTML.replace('@', ''); $(this).html(newHTML); } }); function sortingTable(node, pos, ordBy){ var rows = node.children('tbody').children('tr').get(); rows.sort(function(a, b) { var X = $(a).children('td').eq(pos).text().toUpperCase(); var Y = $(b).children('td').eq(pos).text().toUpperCase(); if (numFormat != '.,'){ //we are dealing with a different locale and we need to do some //transformation in numbers X = convert2number(X); Y = convert2number(Y); } else { X = X.replace(/,/g, '').replace(/ /g, ''); Y = Y.replace(/,/g, '').replace(/ /g, ''); } var currencies = ['$', '¥', '£', '€']; var arrayLength = currencies.length; var XX = X; var YY = Y; for (var i = 0; i < arrayLength; i++) { XX = XX.replace(currencies[i], ''); YY = YY.replace(currencies[i], ''); } if (!isNaN(XX) && !isNaN(YY)){ var floatXX = parseFloat(XX); var floatYY = parseFloat(YY); return -(floatYY-floatXX) * ordBy; } else if (!isNaN(XX) && isNaN(YY)){ return -1 * ordBy; } else if (isNaN(XX) && !isNaN(YY)){ return ordBy; } else { if(X < Y) { return -1 * ordBy; } if(X > Y) { return 1 * ordBy; } return 0; } }); $.each(rows, function(index, row) { node.children('tbody').append(row); }); } function removeTableCellDecoration() { $("td[data-sorting], th[data-sorting]").removeClass('sortDecorator'); } //unbind the click event just in case we are loading more than one document $("td[data-sorting], th[data-sorting]").off('click'); $("td[data-sorting], th[data-sorting]").click(function(){ removeTableCellDecoration(); $(this).addClass('sortDecorator'); //get desired ordering var ordering = $(this).attr('data-sortOrdering'); if (ordering == 'ASC'){ var ordBy = -1; $(this).attr('data-sortOrdering', 'DESC'); } else { var ordBy = 1; $(this).attr('data-sortOrdering', 'ASC'); } var cellPosition = $(this).prevAll().length; var table = $(this).parents('table:first'); sortingTable(table, cellPosition, ordBy); }); function convert2number(str) { str = str.trim(); if (str.match(/^\d+/)) { //we have to

take special care when the thousand separators are '.' var result_0 = str.replace(/\./g, '_@_'); var result_1 = result_0.replace(window.numFormat[0], '.'); var result = result_1.replace(/_@_/g, ''); result .replace(/ /g, ''); return result; } else { return str; } } }(jQuery));

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