BLOGS

Online Certificate Course on ‘Contract Drafting & Negotiation’ by Lawctopus Law School [May 1 – June 30]: Register by April 30!

Adtiya Aryan · 28 Apr 2024

Lawctopus Law School’s online Contract Drafting Course has been developed by people who have worked as senior associates in law firms like **Trilegal, SAM, and Platinum Partners,** partners at law firms like **Khaitan and Co., Paras Kuhad**, and in-house counsels at corporates like **HDFC and Infosys.**

The course is packed with real-life, practical stuff that will help young lawyers **start earning** through this skill, and law students stand out during their **internships.**

Reviewing simple agreements can fetch you **Rs. 5000 per agreement** (the approximate price of this course) while drafting complex agreements can earn you between **2-10 lakh rupees.**

The course also includes a Module on **Negotiation**, another critical skill that can earn you thousands (negotiating your rent agreement), lakhs (your employment agreement), and crores (an M&A Deal) of rupees.

About Lawctopus Law School

Lawctopus Law School has taught a wide range of skills to over **14,000+** law students, young lawyers, professionals, academicians, and business people.

Over 1000 students have rated our courses and the average rating is **92/100**. Many students call our online courses a ‘warm’ learning experience!

Our online certificate course on ‘Contract Drafting and Negotiation’ will teach you the fundamentals of contracts, contract drafting, and contract negotiation. This course will ensure that you get a grip on the fundamentals of Contract Drafting from a very practical point of view.

We’ll take you through the drafting of the contract, section by section, clause by clause.

Lawctopus Law School's Online Certificate Course on Contract Drafting and Negotiation

If you know your contracts well, you can make a living, or some would say a killing, *(though we are against using war metaphors in learning)* as a lawyer! □□

Drafting, reviewing, and negotiating contracts are skills any lawyer (especially non-litigation practitioners) does for bread and butter.

This course, designed for law students and young lawyers, will clarify your contracts-related concepts, and teach you the fundamentals of contract drafting.

Register for the Contract Drafting and Negotiation Course by clicking here.

Check Out Our 4-Month Long Advanced Course on Contract Drafting Here.

Structure of the Contract Drafting Course:

MODULE 1 AND 2: Basics of Contracts

This module introduces you to the basics: what are the elements of a valid contract, provides you with an overview of the development of contract law, and sets you in motion to begin mastering the subject.

ASSIGNMENT 1 (self-assessment): Is *this* a contract?

MODULE 3: Pre-Contractual Instruments: A step before the formal contract

This module will help you understand the prerequisites required before drafting a formal contract. An often-ignored topic that will hold you in good stead. By day 10 of the course, you will have your **first live session** with our faculty where you will build on your understanding of the elements of a contract (from a draft-person's point of view) and what comes before a contract (pre-contractual instruments, negotiations, etc.)

MODULES 4, 5, 6: Drafting of Contracts: Understand the anatomy of a contract and its clauses

This module will help you to understand what are the various components which comprise an agreement. You will learn in-depth about drafting an excellent agreement and understand the various clauses which go into the making of a contract.

ASSIGNMENT 2 (self-assessment): Be your client's consulting lawyer.

ASSIGNMENT 3 (self-assessment): Rewrite, redraft, and hone your craft!

MODULE 7: Execution Formalities and Processes

How is a contract effectuated after it is drafted and signed? In this module, we'll discuss issues like stamp duty, the role of witnesses, schedules, and annexures.

ASSIGNMENT 4 (learning by doing, optional): THE CONTRACT LAB!

We get into a Zoom breakout room and the learners draft clauses of a contract on the go! It's time we put our skills to the test!

MODULE 8: Drafting of Employment Agreement, Software Licensing Agreement, and Non-Disclosure Agreement

In this module, you will learn to draft 3 different types of Agreements in 1.5 hours! You will be carefully walked through the common clauses as well as the clauses unique to each Agreement.

MODULE 9: Introduction to Negotiation

Real-world lawyers negotiate day in and day out and while entire books can be written on the subjects of negotiation, this primer is a good start.

ASSIGNMENT 5 (learning by doing, optional): THE NEGOTIATION TABLE!

Learners are divided into teams/groups and asked to negotiate on a problem statement. Our faculty evaluates and mentors you through this process. A fun learning experience, which our students say helps them understand negotiation firsthand!

MODULE 10: Key Commercial Contracts

In this module, we will take a look at four key commercial contracts. We will see what exact clauses go into the making of these contracts, why are they important, and understand how these contracts and drafted and reviewed.

ASSIGNMENT 6 (compulsory, evaluated): The full contract review and redrafting exercise.

Our faculty evaluates your work in a deep manner and at five levels!

SUPPLEMENTARY MODULES 11 AND 12: Anatomy of a Contract or a Deep-Dive into various sections of a contract

Learn from Advocate Lokenath Chatterjee as he discusses each clause, each section of a contract thread-bare, from a legal and a practical/business perspective.

SUPPLEMENTARY MODULE 13: Summary and Analysis of 20 leading cases on Contracts

Read and learn about the 20 leading cases (the landmark and the recent cases) which have shaped Contract Law. Note: Based on our experience, some job and internship interviews might ask you about these case laws.

Register for Contract Drafting Course by clicking here.

Learner’s Feedback for the Contract Drafting Course



Beethalpreet

I really enjoyed the live lectures, specially because how informative and engaging they were, I personally wouldn't mind attending them twice a week. I like the fact how detailed the drafting videos were, I also need to mention the reading modules they were extremely helpful. Overall, I couldn't be happier with the course, I enjoyed the entire experience.



Huzaifa Shaikh
University Of Lucknow

Everything has been good. Be it recorded lectures, live classes, modules, webinars, tech support, etc. It was worth doing it. I would recommend it to every law student.



Smrithi S.
F.Y.LL.B, Rizvi Law College, Bandra, Mumbai

Very useful, though I have worked in corporate, I haven't gotten a first-hand opportunity to understand and analyze a contract and especially understand 'why a clause is there and what's its function the book by Mr. Bhumesh is very crisp to understand. Miss Ankansha was very neutral in her approach while teaching as there are people from different fields that made it easier to answer and participate and the reading material for each module was very comprehensive.

Who is this course for?

- Undergraduate and postgraduate students of law.
- Young lawyers who want to revise the fundamentals of contracts and contract drafting.
- CXOs, entrepreneurs, and HR managers who wish to gain a basic understanding of contracts and how contracts and drafted.
- Legal academicians who want to gain a practical understanding of the drafting of contracts.

Details for our Contract Drafting and Negotiation Course

Duration

8 weeks

Course fee

Rs. 6900 (inclusive of GST)

Mode of learning

- Completely online and self-paced. (Except for the weekly live sessions. The recordings of the live sessions are also available).
- Rigorously researched reading resources prepared and reviewed by Associates and Partners of top law firms

- Online forum for clearing your doubts throughout the course
- Weekly live lectures with subject experts totaling to about 8 live sessions
- 3 self-assessment assignments
- 2 ‘learning by doing’ exercises: the Contract Lab, and the Negotiation Table
- 1 compulsory assignment: review and re-draft a dummy contract. Get a detailed analysis of your assignment.

Assignments Included in the Contract Drafting and Negotiation Course

- Optional assignment: Is this a contract/offer/consideration/etc.?
- Optional assignment: Be a lawyer, and explain to the client.
- Optional assignment: Redraft clauses.
- Learning by doing exercises: Contract Lab. Negotiation Table.
- Compulsory assignment: Review, revise, and redraft a faulty agreement

Add-on benefits

- Get an e-certificate issued by Lawctopus Law School (LLS) after the completion of the course.
- Access to webinars around career counseling, CV-building, and earning through freelancing.
- A chance to get published on Academike, Lawctopus’ Law Journal (ISSN: 2349-9796).
- An opportunity to mentor future batches of senior students, academicians, and practitioners (this is a paid, part-time, work-from-home position at Lawctopus).
- Scholarships on other courses by Lawctopus Law School (LLS)

Register for the Contract Drafting Course by clicking here.

100%, ‘No Questions Asked’ Money Back Guarantee

In case you do the course **sincerely** and are still dissatisfied with it, we’ll **refund you 100% of the money you invested**; no questions asked. We are that confident in our course!

What does ‘sincerely’ mean? It means that you attend **at least 75%** of the live classes and complete the compulsory assignments successfully.

If you still don't think the course was worth the money, we'll refund the full amount, no questions asked!

Just email us at llssupport@lawctopus.com and the refund will be issued within **7-10 working days.**

Check Out Our 4-Month Long Advanced Course on Contract Drafting Here.

FAQs

1. Do we have a live class every day?

No. We have weekly, 90-minute long live sessions the schedule of which is announced at the start of the batch. Most of our live sessions happen during the weekend or late evenings so that all learners of the Contract Drafting and Negotiation Course (students or working professionals) can easily attend the same. In case you miss attending a session live, you can always watch the recorded version of the same.

2. How many hours should I spend every day to complete the course?

We suggest that you spend approximately **3-5 hours/week** doing the course. When you spend these 3-5 hours is up to you. You may spend around 40 minutes each day or do it over the weekend.

3. I have not read the contract law at all. Can I do this course which teaches Contract Drafting and Negotiation?

Yes, you can do the course if you can read and write English! One of our modules explains the *essential elements of a contract* precisely. That should help you and is good enough to do the course. The focus of the course is on the review, drafting, and negotiation of contracts and not on what is usually taught as Contracts I and Contracts II in law schools.

4. The course duration is for 2 months. Can I access the course after 2 months are over?

Yes, you can access the Contract Drafting Course for a *total of 4 months* [2 months to complete the course + 2 months to review the course]. Please note that the course is complete by the end of the 2nd month. You can even watch the recorded versions of the live sessions which are recorded

for that batch only. However, if you want to revisit and revise the material in the course, you can do that for 2 months after the completion of the course. So the access is given for 4 months.

5. What if I miss a live class?

We encourage you to attend the live classes after thorough preparations. Just like the real **charm of a live match/performance** is watching it live, the real value of a live class is in attending it live! A lot of new, practical things are covered; and of course, your questions are addressed too. However, if you miss the live class, you can watch the recorded version of the live class which is uploaded for the specific batch only.

6. How will this course help me in my career?

Contract drafting and review is a key source of income generation of nearly all types of lawyers: corporate lawyers, litigators, in-house counsels, and even judges. As an academician/researcher, the course will introduce you to the practical niceties of contracts. Contracts govern business and life in many ways. Through this course, you'll have the skill to draft these important documents! Through this course on Contract Drafting and Negotiation, you'll gain knowledge and skills that help you stand out **in internships**; and if you are a professional, skills that help you **take up work** around review and drafting of contracts. Furthermore, a lot of what happens even in the niche fields like IPR and Sports Law involves dealing with contracts in these fields. Many of our students have even secured **freelance paid gigs**, and internships around contract review and drafting. Our add-on recorded webinar on *'How to be a legal Freelancer'* helps in this record. Landing a freelance job can mean that the money you spend on this course can be recovered by the time you end the course provided you spend good time and effort into doing the course, and in landing a freelance job! It's surely possible, with the contents of the course! Finally**, Lawctopus regularly helps** its students and alumni get internships and jobs. We care deeply for our students and alumni!

7. Does this Contract Drafting Course cover X, Y, or Z type of agreement?

The focus of the course is on contract drafting, and not on drafting A, B, or C agreements. Using the knowledge and skills you gain in this course, you'll be able to draft nearly all types of agreements (of course, some advanced types of contracts require domain experience as well). Also, along with this course, you get access to a quality book that has quality drafts of various types of contracts. Learners can use the same for future reference. In case you want to learn how to draft complex agreements, check our **Advanced Course on Contract Drafting** which teaches

you how to draft 20+ types of agreements.

8. Can we download the material?

Allowing for downloading of material puts our work at risk of **copyright violation** and related misuse. Learners can easily access the material (reading modules, recorded lectures, recorded version of the live lectures, assignmens, etc.) from the **Learning Management System (LMS).** Downloading of material is NOT allowed. Access to the material via the LMS is easy and the students are free to take notes via online/offline mediums.

Register for the Contract Drafting & Negotiation Course by clicking here.