BLOGS

Online Certificate Course on ‘Contract Drafting & Negotiation’ by Lawctopus Law School [August 1- September 30] : 100% Money-Back Guarantee, 2-Months Access to ManuContract

Ruchika Mohapatra · 30 Jul 2024

Lawctopus Law School’s online Contract Drafting Course has been developed by people who have worked as senior associates in law firms like **Trilegal, SAM, and Platinum Partners**, partners at law firms like Khaitan and Co., Paras Kuhad, and in-house counsels at corporates like **HDFC and Infosys**.

The course is packed with real-life, practical stuff that will help young lawyers **start earning** through this skill, and law students stand out during their **internships.**

Reviewing simple agreements can fetch you **Rs. 5000 per agreement** (the approximate price of this course) while drafting complex agreements can earn you between **2-10 lakh rupees.**

The course also includes a Module on **Negotiation**, another critical skill that can earn you thousands (negotiating your rent agreement), lakhs (your employment agreement), and crores (an M&A Deal) of rupees.

About Lawctopus Law School

Lawctopus Law School has taught a wide range of skills to over **14,000+** law students, young lawyers, professionals, academicians, and business people.

Over 1000 students have rated our courses and the average rating is **92/100**. Many students call our online courses a ‘warm’ learning experience!

Our online certificate course on ‘Contract Drafting and Negotiation’ will teach you the fundamentals of contracts, contract drafting, and contract negotiation. This course will ensure that you get a grip on the fundamentals of Contract Drafting from a very practical point of view.

We'll take you through the drafting of the contract, section by section, clause by clause.

Lawctopus Law School's Online Certificate Course on Contract Drafting and Negotiation

If you know your contracts well, you can make a living, or some would say a killing,*(though we are against using war metaphors in learning)* as a lawyer! □□

Drafting, reviewing, and negotiating contracts are skills any lawyer (especially non-litigation practitioners) does for bread and butter.

This course, designed for law students and young lawyers, will clarify your contracts-related concepts, and teach you the fundamentals of contract drafting.

Register for the Contract Drafting and Negotiation Course by clicking here.

Check Out Our 4-Month Long Advanced Course on Contract Drafting Here.

If you are busy in this timeframe, consider registering for our *future* batches.

You can register for the next *two* batches here (2-months course) and here (4-months course).

A scholarship of Rs. 1000 is given to the *early birds* who register in advance!

Structure of the Contract Drafting Course [click on the module to know more about what's in store]:

MODULE 1 AND 2: Basics of Contracts

ASSIGNMENT 1 (self-assessment):

this

MODULE 3: Pre-Contractual Instruments: A step before the formal contract

MODULES 4, 5, 6: Drafting of Contracts: Understand the anatomy of a contract and its clauses

ASSIGNMENT 2 (self-assessment): Be your client's consulting lawyer.

ASSIGNMENT 3 (self-assessment): Rewrite, redraft, and hone your craft!

MODULE 7: Execution Formalities and Processes

ASSIGNMENT 4 (learning by doing, optional): THE CONTRACT LAB!

MODULE 8: Drafting of Employment Agreement, Software Licensing Agreement, and Non-Disclosure Agreement

MODULE 9: Introduction to Negotiation

ASSIGNMENT 5 (learning by doing, optional):THE NEGOTIATION TABLE!

MODULE 10: Key Commercial Contracts

ASSIGNMENT 6 (compulsory, evaluated): The full contract review and redrafting exercise.

SUPPLEMENTARY MODULES 11 AND 12: Anatomy of a Contract or a Deep-Dive into various sections of a contract.

SUPPLEMENTARY MODULE 13: Summary and Analysis of 20 leading cases on Contracts

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Faculty and Research Team: Contracts Drafting and Negotiation Course



Mr. Bhumesh Verma (Recorded Lectures)

Bhumesh Verma is a seasoned legal practitioner with over 25 years of experience as a corporate lawyer.

Mr. Verma has been a partner at Khaitan & Co., Paras Kuhad & Associates, and is currently the Managing Partner at Corp Comm Legal.

He is the author of the book 'Practical Guide to Drafting Commercial Contracts published by OakBridge.



Shayonee Dasgupta (Lead Researcher and Content Developer)

Shayonee is a 2012 graduate from NUJS, Kolkata. She has worked as an Associate at Trilegal (2012-15), and then at Shardul Amarchand Mangaldas where she was a senior associate in 2017-18.

Deeply passionate about legal education, Shayonee is currently a consultant at IDIA and is a freelance researcher-writer.



Abhishek Nath Tripathi (Faculty, Negotiation of Contracts)

Abhishek Nath Tripathi graduated from NLSIU Banglaore in 2004. In 2010, he started his own law firm Sarthak Advocates and Solicitors.

He was a senior associate at Luthra and Luthra from 2004 to 2009. He has also been a visiting faculty at Amity Law School, Delhi, and at NLSIU Bangalore.



Advocate Lokenath Chatterjee (Contract Deep-Dives)

Advocate Lokenath Chatterjee is one of the rising stars of the Calcutta High Court.

He has taught commercial laws at the Institute of Cost Accounts of India, and at NUJS, his alma matter. Mr. Chatterjee has also helped Lawctopus design interesting, practical exercises like the Contract Lab.



Rachel Chenchiah (Faculty Advisor)

Rachel is a 2011 graduate of NLSIU, Bangalore. She has been a Fellow at Teach for India, an Associate at Khaitan & Co., and a Research Associate at Azim Premji Foundation.

She has also worked as a Senior Legal Counsel at Infosys, Bangalore for 2 years and is currently a Legal Counsel at Ola Electric.



Garima Mitra (Faculty, Negotiation of Contracts)

Garima, and HNLU Raipur alumnus, is a Lawyer by profession and leads the legal and compliance segment for **Treelife Consulting**. She advises emerging businesses in developing the best and most effective legal frameworks.

Garima has a deep understanding of the legal aspects of startups and specializes in fundraising, contracts, privacy law, and IPR.

Additionally, she has vast experience in advising startups on their regulatory and compliance issues. When not at work, she’s busy feeding dogs or following healthy eating plans!



Debanshu Khettry (Development of Reading Modules)

Debanshu graduated from **NUJS Kolkata** in 2013 and did his LLM from University College London in 2014.

He's the founder of Standard Indian Legal Citation (SILC), an Angel Investor with the **Mumbai Angels Network** and Calcutta Angels Network, and a corporate lawyer par excellence.

He worked with **Platinum Partners, Delhi** before taking the reigns of Leslie and Khettry, a renowned law firm established in 1944.



Garima Gupta (Faculty, Live Sessions)

Garima graduated from National University of Study & Research in Law **(NUSRL), Ranchi,** and did her LLM from NALSAR University, Hyderabad. She is a Ph.D. scholar at NALSAR University of Law.

Garima worked with the Corporate Legal Department of **HDFC Limited** for 4 years. She has experience in working on diverse facets of legal transactions including Drafting Agreements, Due Diligence, etc.



Akanksha Mishra (Faculty, Live Sessions)

Akanksha Mishra is an independent Litigator, practicing at the Bombay High Court, Nagpur Bench.

She has also been a corporate counsel for start-up companies and PSUs like Bharat Heavy Electrical Limited (BHEL).

Akanksha graduated from **Symbiosis Law School, Pune, in 2018.** A gold medalist, she completed her LLM in Constitution Law from Nagpur University, in 2021.

She is currently working as the Head of Lawctopus Law School.



Gourav Mohanty (Faculty, Drafting of three types of Agreements)

Gourav Mohanty worked as a Senior Associate in the Dispute Resolution Team of **Shardul Amarchand Mangaldas & Co (SAM).**

A gold medalist, Gourav graduated from **Symbiosis Law School, Pune,** in 2016. While in college, he received the Ram Jethmalani Scholarship and the Chancellor's Award.

Gourav has also received 2nd Prize in Linklaters NSLR Contract Drafting Competition.

OakBridge (Knowledge Partner)

OakBridge is a new-age information services company.

The Founders are IIM Bangalore alumni and seasoned executives having a well-rounded combined experience of 40+ years with leading MNCs like LexisNexis, Wolters Kluwer CCH, Pearson, McGraw-Hill, and MacMillan, in the field of Publishing & Information Solutions, and Event Management.

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Learner's Feedback for the Contract Drafting Course



Beethalpreet

I really enjoyed the live lectures, specially because how informative and engaging they were, I personally wouldn't mind attending them twice a week. I like the fact how detailed the drafting videos were, I also need to mention the reading modules they were extremely helpful. Overall, I couldn't be happier with the course, I enjoyed the entire experience.



Huzaifa Shaikh
University Of Lucknow

Everything has been good. Be it recorded lectures, live classes, modules, webinars, tech support, etc. It was worth doing it. I would recommend it to every law student.



Smrithi S.
F.Y.LL.B, Rizvi Law College, Bandra, Mumbai

Very useful, though I have worked in corporate, I haven't gotten a first-hand opportunity to understand and analyze a contract and especially understand 'why a clause is there and what's its function the book by Mr. Bhumesh is very crisp to understand. Miss Ankansha was very neutral in her approach while teaching as there are people from different fields that made it easier to answer and participate and the reading material for each module was very comprehensive.

Who is this course for?

- Undergraduate and postgraduate students of law.
- Young lawyers who want to revise the fundamentals of contracts and contract drafting.
- CXOs, entrepreneurs, and HR managers who wish to gain a basic understanding of contracts and how contracts and drafted.
- Legal academicians who want to gain a practical understanding of the drafting of contracts.

Details for our Contract Drafting and Negotiation Course

Duration

8 weeks

Course fee

Rs. 6900 (inclusive of GST)

Mode of learning

- Completely online and self-paced. (Except for the weekly live sessions. The recordings of the live sessions are also available).
- Rigorously researched reading resources prepared and reviewed by Associates and Partners of top law firms
- Online forum for clearing your doubts throughout the course
- Weekly live lectures with subject experts totaling to about 8 live sessions
- 3 self-assessment assignments
- 2 'learning by doing' exercises: the Contract Lab, and the Negotiation Table
- 1 compulsory assignment: review and re-draft a dummy contract. Get a detailed analysis of your assignment.

Assignments Included in the Contract Drafting and Negotiation Course

- Optional assignment: Is this a contract/offer/consideration/etc.?
- Optional assignment: Be a lawyer, and explain to the client.
- Optional assignment: Redraft clauses.
- Learning by doing exercises: Contract Lab. Negotiation Table.
- Compulsory assignment: Review, revise, and redraft a faulty agreement

Add-on benefits

- Get an e-certificate issued by Lawctopus Law School (LLS) after the completion of the course.
- Access to webinars around career counseling, CV-building, and earning through freelancing.
- A chance to get published on Academike, Lawctopus' Law Journal (ISSN: 2349-9796).
- An opportunity to mentor future batches of senior students, academicians, and practitioners (this is a paid, part-time, work-from-home position at Lawctopus).
- Scholarships on other courses by Lawctopus Law School (LLS)

Free Access to ManuContract for 2 Months

Students of this course will get free access to ManuContract for the duration of the course, i.e for 2 months.

ManuContract is one of India's most popular and trustworthy tools for contract lifecycle management (CLM) and we believe having access to the platform for 2 months will help students gain familiarity and develop competence in using this excellent resource.

Below is a description of **ManuContract** taken from their website (and the context behind the same).

Contracts are the cornerstone of any transaction between entities, and are the driving force behind all types of transactions across businesses. The relevance of knowing how to work with contracts is such that it is an independent work profile on its own with specialist professionals in the field. Paying attention to the minutest aspects of a contract is thus vital to ensure a streamlined contract lifecycle.

ManuContract offers an intelligent solution for CLM requirements covering:

- Contract Creation & Negotiation
- Contract Execution & Approval
- Contract Renewals, Adjustments, Extensions and Terminations
- Contract Intelligence (AI-based contract analysis & more)

Lawctopus and ManuContract also conduct joint webinars every 2-3 months. The webinars are around the topics of contract lifecycle management, using ManuContract for the same, etc. and students of this course will have the opportunity to attend those webinars on priority.

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100%, ‘No Questions Asked’ Money Back Guarantee

In case you do the course **sincerely** and are still dissatisfied with it, we’ll **refund you 100% of the money you invested**; no questions asked. We are that confident in our course!

What does ‘sincerely’ mean? It means that you attend **at least 75%** of the live classes and complete the compulsory assignments successfully.

If you still don’t think the course was worth the money, we’ll refund the full amount, no questions asked!

Just email us at llssupport@lawctopus.com and the refund will be issued within **7-10 working days.**

A scholarship of Rs. 1000 is given to the *early birds* who register in advance!

Need help to decide? Feel free to reach out to us on these channels.

Phone calls/WhatsApp Number: **935 968 4056** (Ishani Patankar, Counsellor, Lawctopus Law School)

Email: courses@lawctopus.com